



AGETCO General Trading L.L.C

Dubai, UAE

[www.agetco.com](http://www.agetco.com)

# Welcome To Our Company

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## Company Overview

Founded in Dubai, **AGETCO General Trading LLC** is a trusted and recognized distributor and value-added partner of high-performance solar energy solutions across the Middle East and Africa. With a strong focus on solar photovoltaic (PV), energy storage, and smart power systems, **AGETCO's** mission is to deliver advanced technologies that enable more efficient and sustainable power solutions for businesses, governments, and communities

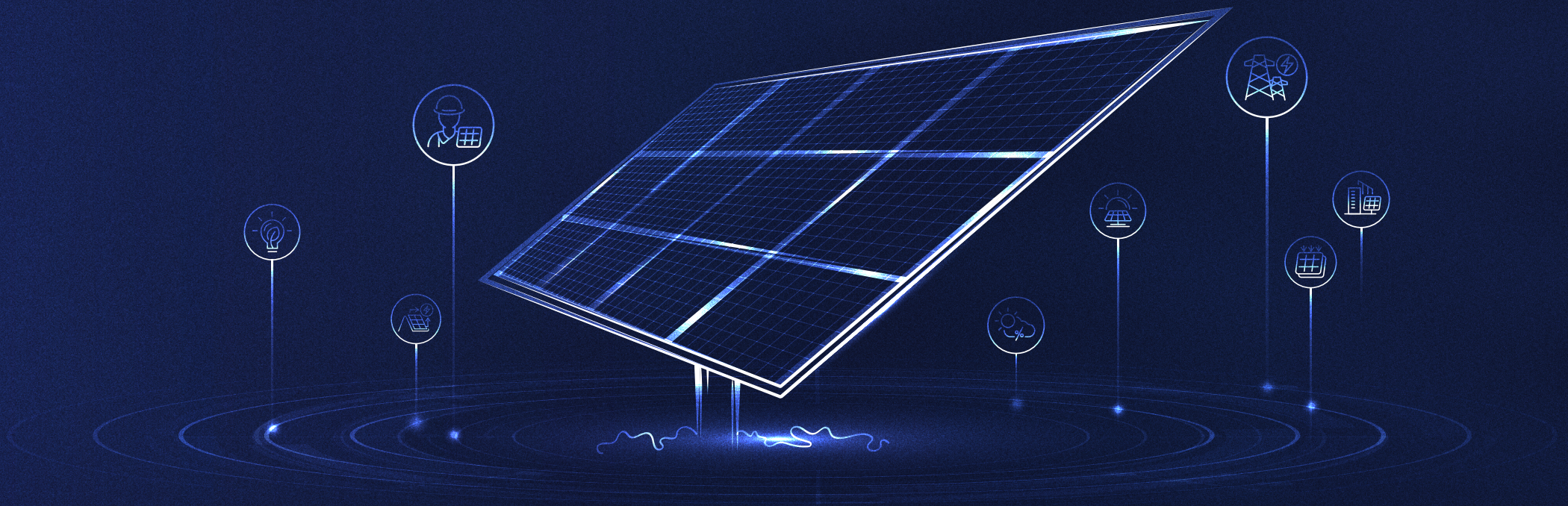
As an official Huawei Value Added Partner (VAP), **AGETCO** ensures reliable distribution, installation support, and after-sales service for industry-leading solar technologies.



## Vision :

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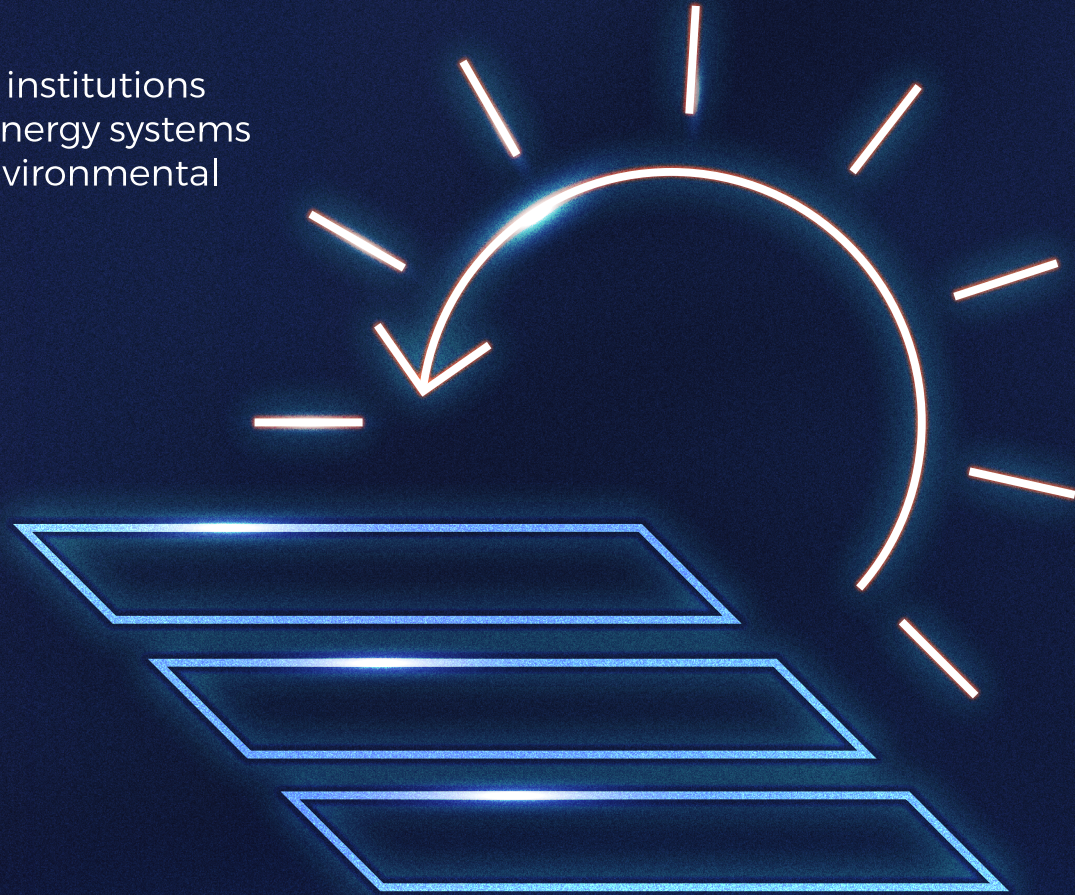
To become the trusted and preferred partner for solar technology solutions that lead the transition toward a more sustainable, energy-independent world.



## Mission :

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To empower individuals, businesses, and institutions with reliable and intelligent renewable energy systems that enable autonomy, resilience, and environmental stewardship.



## Core Values :

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01

### INTEGRITY

We engage with transparency, honesty, and consistency.

02

### INNOVATION

We leverage cutting-edge technologies to outperform expectations.

03

### SUSTAINABILITY

We prioritize practices and solutions that preserve the environment.

04

### EXCELLENCE

We commit to superior quality and service across all our offerings.



## Our Services :

**AGETCO** delivers complete solar energy solutions tailored to diverse applications.

Our offerings include:



- Import & supply of solar PV modules
- Smart inverters and hybrid systems
- Energy storage (batteries & ESS)
- Balance of System (BOS) components
- IoT monitoring and system analytics
- Engineering support & warranty assistance
- Training and after-sales technical support

## Our Global Strategic Partners :

At **AGETCO**, we have meticulously selected partners who lead the world in renewable energy innovation.

These partnerships are not just about brand association — they symbolize trust, technological excellence, and seamless integration for the clients we serve across the Middle East, Africa, and beyond.



Huawei Digital Power

LONGi Solar

Hager Group

SEVEN Sensor Solutions

Astronergy

Ducab

# “ Huawei Digital Power

Empowering the Renewable Energy Transition with Intelligent Technologies

Empowering the Renewable Energy Transition with Intelligent Technologies

Huawei Digital Power is a global leader in smart solar solutions and energy storage systems. With over 30 years of digital technology expertise, Huawei has reshaped the energy landscape through AI, cloud, and IoT capabilities.

## Key Strengths :

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### ■ FusionSolar Smart PV Solutions:

Designed using cloud, AI, and IoT technologies, enabling optimized energy yields and system monitoring through real-time data and predictive analytics.

### ■ Flexible Integration:

Compatible with residential, commercial, and utility-scale solar projects — ideal for a wide range of energy needs.

### ■ World-Class R&D Commitment:

More than 845 billion CNY invested in research and development over the past decade.

### ■ Extensive Global Presence:

Deployed in 170+ countries with a workforce of 195,000 employees, including 800 dedicated smart PV staff.





## Product Portfolio Highlights:

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- Smart inverters (SUN2000 series)
- Smart energy storage systems (LUNA series)
- Smart data loggers and optimizers
- AI-powered Smart PV Management Systems
- Compatible with grid-tied and hybrid storage setups

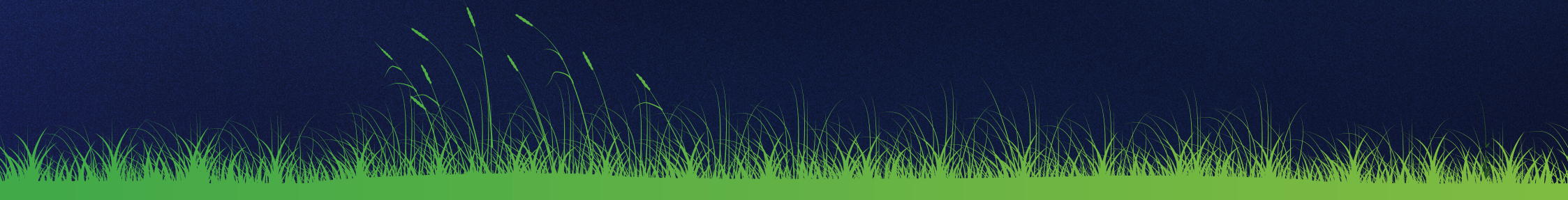
**Huawei's** unparalleled commitment to innovation and sustainability makes them the **perfect partner** for forward-thinking solar energy projects, ensuring high system productivity, reduced O&M costs, and long-term reliability.

# “ LONGi Solar

The World's Leading Manufacturer of High-Efficiency Solar Modules

LONGi is globally recognized for producing high-performing monocrystalline solar modules with exceptional durability and energy efficiency.

Their modules are engineered to perform in various environmental conditions, from deserts to mountainous regions.



## Key Achievements:

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- AAA-rated module bankability by PV Tech — the only manufacturer awarded this top rating.
- Market Presence in more than 150 countries
- Solar assets include 7 factories in China and 2 overseas factories in Malaysia and Vietnam.
- Offices located in key global markets, including the UAE, Japan, USA, and Australia.





## Sustainability Leadership:

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LONGi is the only solar manufacturer participating in all three of the world's leading sustainability initiatives:

- RE100 – committed to 100% renewable electricity across global operations by 2028.
- EPI100 – enhancing energy productivity by 35% by 2025.
- SBTi (Science Based Targets) – greenhouse gas emissions aligned to 1.5°C climate warming pathway.

## Why LONGi?

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- Advanced monofacial and bifacial modules
- High-energy density and reduced LCOE
- Robust warranty and international certification
- Proven performance in desert and high-heat environments

LONGi's relentless pursuit of quality and environmental responsibility makes it one of the best module manufacturers to partner with for both large-scale projects and distributed solar installations.



# “ Hager Group

Smart Energy Management Solutions for the Buildings of Tomorrow

Hager is a global electro-technical leader offering system-wide solutions for energy distribution and management within residential, commercial, and industrial facilities. Since 1955, they've combined technical innovation with human-centric design.

## Product Portfolio:

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- Energy Distribution Systems (Distribution boards, enclosures)
- Control & Safety Devices (MCBs, MCCBs, RCDs)
- Metering Solutions (Smart meters, energy consumption monitors)
- Automation Systems (KNX-based smart home solutions)
- EV Charging Stations (E-Mobility lineup)

## What Makes Hager Unique?

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- Products designed to optimize building energy performance
- Modular and scalable systems
- Advanced safety features and compliance with international standards
- Ongoing innovation through a family-owned culture focused on future-facing technologies

Hager complements AGETCO's offerings with versatile electrical solutions that integrate seamlessly with renewable energy systems and modern building infrastructure.



# “ SEVEN Sensor Solutions

Precision Monitoring for Superior Solar Performance

**SEVEN Sensor Solutions** is a global developer of high-accuracy environmental and solar measurement instruments, providing essential monitoring technologies for photovoltaic power plants.

With a strong engineering foundation and internationally deployed systems, **SEVEN** has become a trusted partner for EPC contractors, monitoring platform providers, and large-scale solar developers worldwide.

## Key Strengths:

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- High-Accuracy Solar Irradiance Measurement: Including pyranometers, POA sensors, back-sheet cell temperature sensors, and ambient temperature & humidity sensors designed for precise performance evaluation.
- Integrated PV Weather Stations: Fully engineered stations compatible with leading global dataloggers and SCADA systems, ensuring seamless data communication and operational reliability.
- Global Deployment: SEVEN products are installed in 85+ countries, serving utility-scale plants, distributed solar systems, and research institutions.
- Advanced R&D and Engineering: Continuous product innovation and precision manufacturing supported by ArGesim Teknoloji.



## Product Portfolio Highlights:

- Solar pyranometers (Class A/B/C)
- Plane-of-Array irradiance sensors
- Module and ambient temperature sensors
- Wind speed & direction sensors
- Complete PV weather stations
- Data acquisition units and monitoring interfaces
- Installation, calibration, and 5-year warranty support

SEVEN's solutions provide the high-quality data required for accurate performance ratio (PR) analysis, predictive maintenance, and optimized system yield, making them an essential component of any modern solar PV installation.





## Astronergy

Pioneering High-Efficiency N-Type PV Module Technology

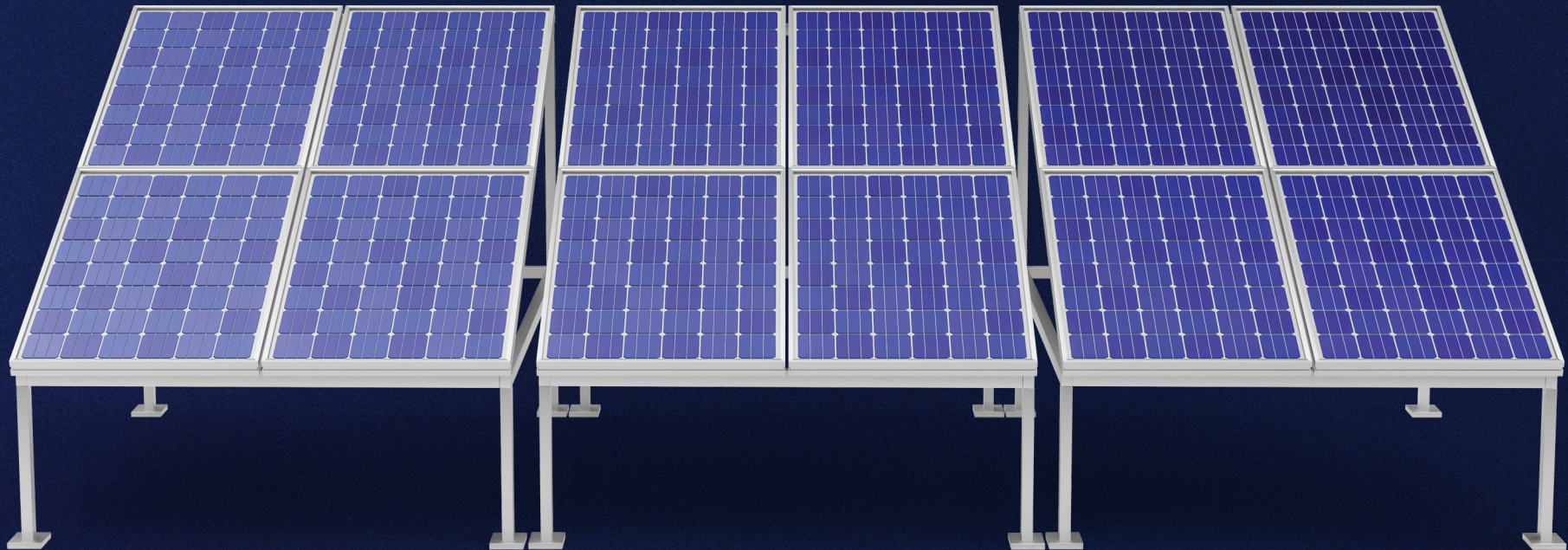
**Astronergy**, established in 2006, is a globally recognized manufacturer of highperformance photovoltaic modules and one of the earliest private enterprises entering the solar PV industry in China.

With a deep commitment to technological innovation, **Astronergy** leads the market with advanced TOPCon n-type solar modules offering exceptional efficiency and long-term reliability.

## Key Achievements:

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- Global presence spanning 140+ countries and regions.
- Recognized as a Tier-1 PV module manufacturer by BloombergNEF.
- Robust manufacturing capacity utilizing cutting-edge M10 and G12 cell technologies.
- Strong global R&D network driving continued efficiency improvements.
- Proven performance across utility-scale, commercial, and residential sectors.



## Technology Leadership:

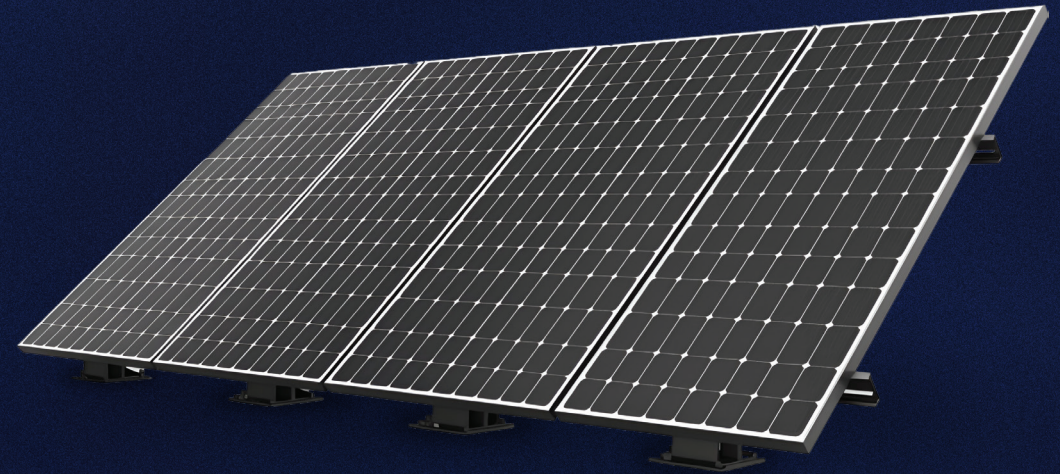
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Astronergy is at the forefront of n-type TOPCon cell technology, delivering higher conversion efficiencies, lower degradation rates, and superior performance in high-heat and low-light conditions. Their product roadmap continues to push the boundaries of solar technology with TOPCon, PERC+, and large-format cell designs.

## Why Astronergy?

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- ◆ High-efficiency modules reducing Levelized Cost of Energy (LCOE).
- ◆ Strong durability and stability in harsh climates.
- ◆ International certifications ensuring global compliance.
- ◆ Optimized design for large-scale and distributed solar applications.



With a commitment to quality manufacturing, technological advancement, and global sustainability, Astronergy stands as a reliable partner for future-focused solar energy projects.



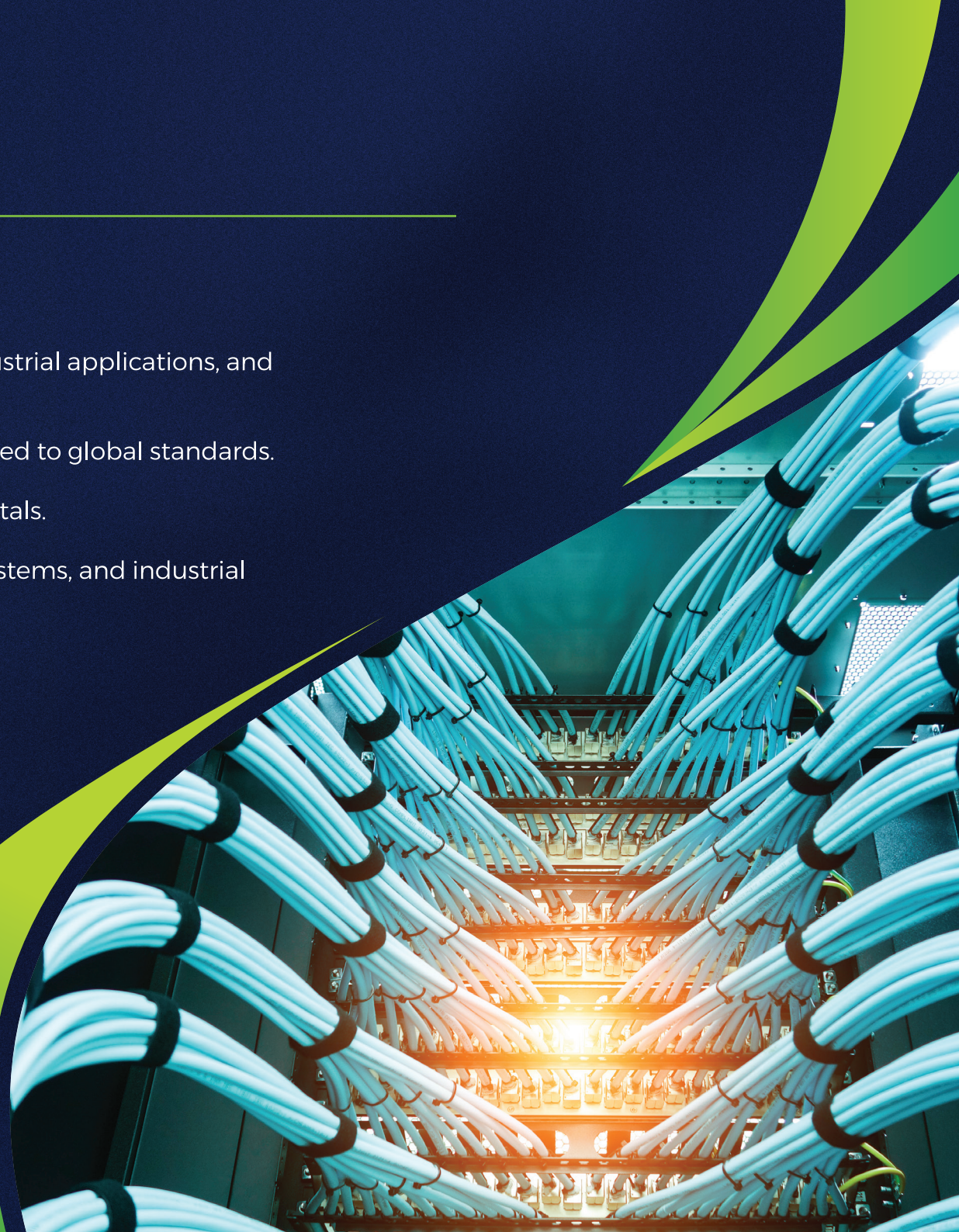
Advanced Power & Cable Solutions Trusted Across the Globe

**Ducab**, founded in 1979 in the United Arab Emirates, is one of the Middle East's leading manufacturers of high-quality cables, conductors, and power solutions. Serving a wide range of industries, from power and utilities to oil & gas, infrastructure, and renewable energy, **Ducab** has built a legacy of engineering excellence and reliability.

## Core Expertise:

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- Low-, medium-, and high, voltage power cables.
- Special cables for renewable energy systems, industrial applications, and critical infrastructure.
- Fire-resistant and enhanced, durability cables tested to global standards.
- Copper rod and wire solutions through Ducab Metals.
- Tailored cable engineering for solar plants, grid systems, and industrial facilities.



## Global Presence:

- Exporting to more than 75 countries worldwide.
- Multiple state-of-the-art manufacturing facilities across the UAE.
- Trusted by governments, utilities, and EPC companies for large-scale national projects.

## What Makes Ducab Unique?

01

High-reliability cable systems suitable for demanding operational environments

02

Complete control over the manufacturing cycle, from raw copper to finished cable

03

Solutions optimized for PV systems, including UV-resistant and high-temperature DC/AC cables

04

Strong compliance with global standards (IEC, BS, and others)

With decades of proven expertise and a strong focus on innovation, Ducab delivers robust, high-performance cable solutions that ensure safe and dependable power transmission for renewable energy installations and major infrastructure projects.

## How We Integrate These Partnerships ?

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Each of these global brands - **Huawei**, **LONGi**, **Ducab**, **Astronergy**, **SEVEN Sensor Solutions** and **Hager** - plays a crucial role in our philosophy of delivering end-to-end renewable energy solutions. By combining high-efficiency modules, smart inverters, AI-powered systems, and reliable energy management equipment, we build systems that deliver:

- ◆ High energy yields
- ◆ Lower cost of ownership (LCOE)
- ◆ Scalability and compatibility
- ◆ Smart monitoring and digital control
- ◆ Safety and long-term peace of mind



## Sectors We Serve :

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### EPC Contractors

Engineering, Procurement & Construction



### Industrial & manufacturing facilities



### Commercial & hospitality sectors



### Government & humanitarian institutions



### Off-grid and remote power solutions



### Residential solar & hybrid systems



AGETCO proudly serves a distinguished portfolio of clients across the Middle East, Africa, and Asia - organizations that rely on precision, reliability, and innovation in renewable energy infrastructure.

## Our Global Client Network

We are honored to support a diverse range of sectors including government agencies, EPC firms, humanitarian organizations, and clean energy developers.

## Our valued clients include:



### Masdar

A global leader in renewable energy and sustainable technology .



### REON Energy

A major distributed solar power developer in South Asia .



### Sharaf DG Energy

One of the region's most active clean energy engineering entities .



### GSP Afghanistan

Supporting reconstruction and energy resilience in emerging markets .



### Emirates Electrical Engineering

Specialists in power & grid infrastructure.



### Yellow Door Energy

A leading provider of distributed solar energy for commercial & industrial clients .



### Enova

A pioneer in energy and facilities management solutions



### City Solar

Solar EPC and development partner for multiple large-scale projects .



## Rentech

A regional provider of integrated solar energy solutions, offering customized PV system design, installation, and long-term performance support across commercial and industrial sectors.



## Emaar

A major developer engaged in large-scale infrastructure and commercial projects, integrating modern, energy-efficient solutions across its development portfolio.



## CleanMax

A renewable energy solutions provider known for delivering sustainable solar power systems for corporate, industrial, and institutional clients in emerging markets.



## Innovo

A technology-driven company involved in delivering engineering and energy solutions that enhance operational efficiency across infrastructure and industrial applications.



## ACWA Power

A leading global developer and operator of power generation and water desalination plants, recognized for pioneering utility-scale renewable energy projects.



## Shanghai Electric

An international engineering and manufacturing group specializing in large-scale power, energy, and industrial infrastructure projects, including major solar developments.



## Pure Energy

A clean-energy focused company providing sustainable power solutions aimed at supporting organizations in achieving long-term environmental and operational efficiency goals.



# International Partners & Development Organizations

Beyond the commercial sector, **AGETCO** supports mission-driven institutions working to expand access to energy, empower communities, and build resilient infrastructure in areas that need it most.

We are proud to work alongside:



Huawei Technologies Co., Ltd.



International Federation of  
Red Cross and Red Crescent (IFRC)



Islamic Relief Worldwide



CARE International



International Committee of  
the Red Cross (ICRC)



Deutsche Gesellschaft für  
Internationale Zusammenarbeit (GIZ)



Oxfam International



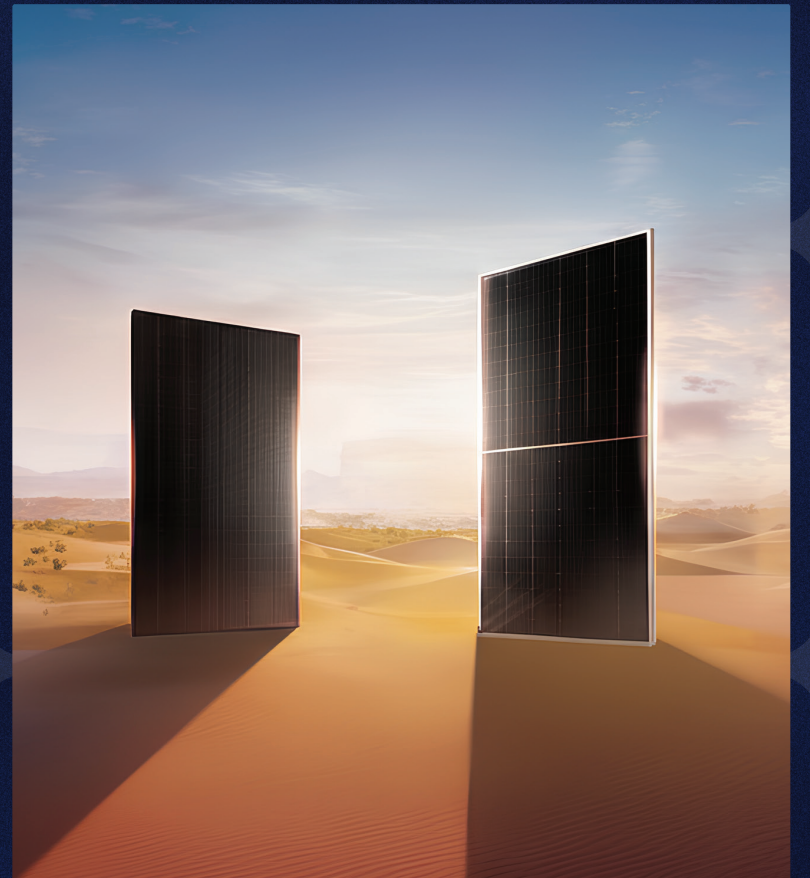
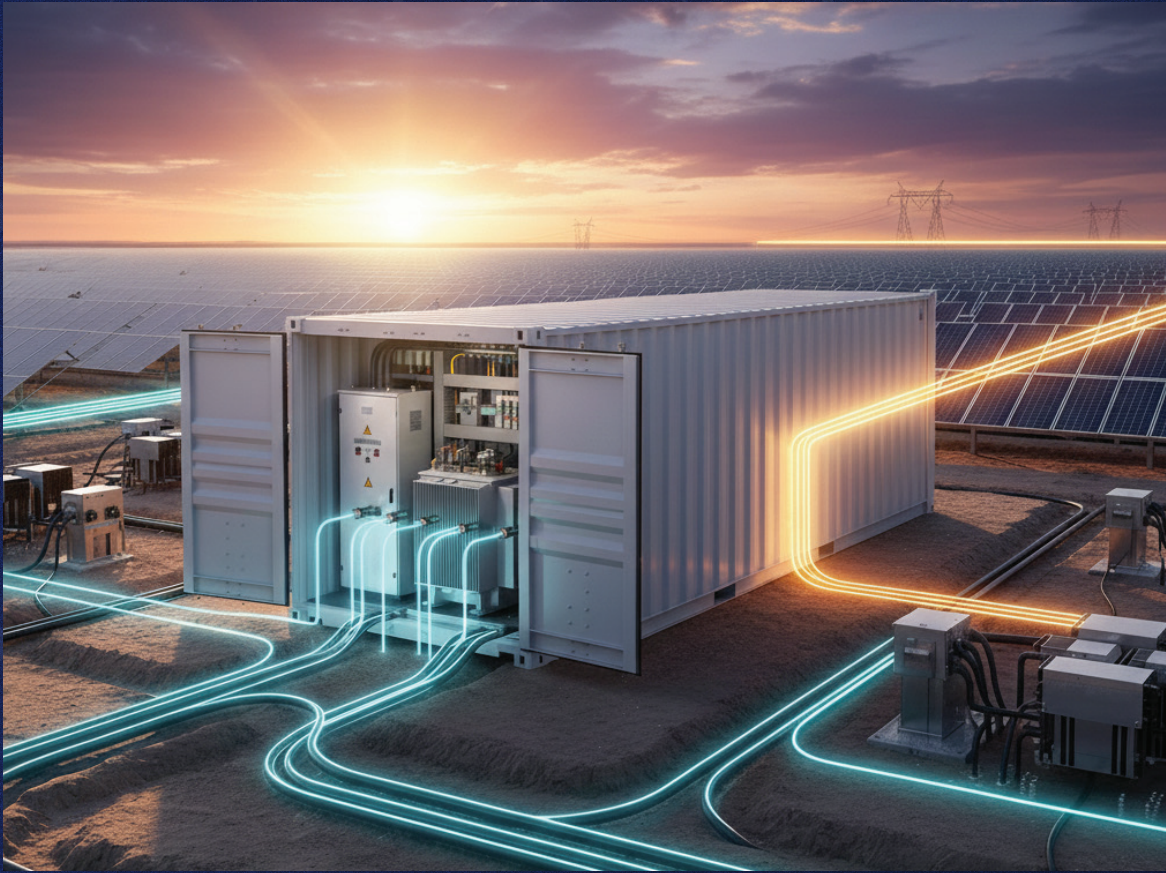
United Nations Development  
Programme (UNDP)

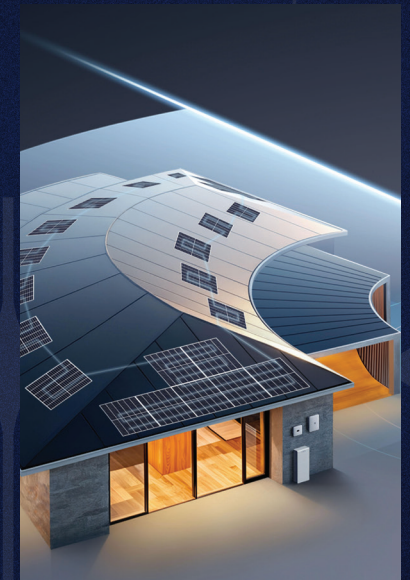
These partnerships amplify our impact - extending renewable energy to hospitals, refugee settlements, vulnerable communities, remote regions, and vital humanitarian operations.

## Projects & Achievements :

AGETCO has contributed to solar development across multiple regions, supporting private sector growth as well as critical humanitarian and infrastructure programs.







# Why Choose AGETCO?



Official Huawei Value Added Partner (VAP).



Regional experience across the Middle East and Africa.



Fast delivery and stock availability.



Complete ecosystem of smart, scalable systems .



Professional engineering & dedicated after-sales support.



Commitment to efficiency, safety, and sustainability.



## Closing Message

At **AGETCO General Trading**, we believe that clean energy is not only the future – it is the responsibility of our present. Every solar panel installed, every watt of clean power delivered, is a step toward a world that respects its resources and protects its generations.

By choosing **AGETCO**, you are partnering with a company built on purpose, driven by innovation, and committed to meaningful impact. You are not merely adopting solar technology - you are embracing a vision where energy is smarter, cleaner, and truly empowering.

**Together, we can light industries, empower communities, and shape a sustainable tomorrow - not just with technology, but with intention.**

Let us build that future. Starting today.

Aref Adam  
Founder & Renewable Energy Solutions Director  
AGETCO General Trading L.L.C

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